

1. **Cash** – Our cash balance on January 8, 2021 was **\$75,637**. This time last year our balance was **\$65,948**. Additionally, we have **\$50,000** in the Betsy Greer Fund, **\$4,000** in the Weisenbloom Fund and **\$400** in the Ark Fund.
2. **Rabbi's Discretionary Fund** - The current balance in the Rabbi's Discretionary Fund (RDF) is **\$7,308**.
3. **Donations** – We received **\$4,970** in donations. Our budgeted goal for the year is **\$4,300**. We collected an additional **\$1,259** for Kol Ami's Tikkun Olam project – LSSNCA; **\$1,030** for the Capital Area Food Bank; and **\$1,000** for Adult Education.
4. **High Holidays** – We received **\$8,543** in contributions for the High Holidays. Last year we received **\$10,967**. Additionally, we received **\$2,726** for our Yizkor services.
5. **Dues Receivable** – Our dues receivable balance is **\$10,820**. This time last year was **\$7,956**.
6. **Rent** – Our annual rent of **\$10,500** was paid to the UUCA.
7. **Budget to Actuals on Membership Dues** –

	Rate	Proposed	Budget	Actuals
Family	\$ 1,250.00	26	\$ 32,500.00	\$ 21,250.00
Family - Sustainer	\$ 2,500.00	11	\$ 27,500.00	\$ 30,000.00
Individual	\$ 700.00	24	\$ 16,800.00	\$ 12,149.00
Individual - Sustainer	\$ 1,800.00	3	\$ 5,400.00	\$ 5,700.00
Friends	\$ 300.00	1	\$ 300.00	\$ 825.00
			\$ 82,500.00	\$ 69,924.00

Last year at this time we had collected **\$60,830** in membership dues.

8. New and Changed / Ended Memberships –

New Memberships - 9	Changed / Ended Memberships
Andrew Keller & Anya McMurray (Sustainer – Family)	Adam Beslove & Adam Baum – Changed from Family to Friend of Kol Ami
Zachary Wynne & Jennifer Bookbinder (Family)	Valerie Herold – Moved out of area. Changed from Family to Friend
Paolo Sacca & Maria Worthen (Family)	Jane Petkofsky – Changed to Sustainer
Matthew Taube (Single)	
Judy Adele Plotkin (Friend)	
Maralynn Farber (Single)	
Fern Abrams (Single)	
Rabbi Bruce & Sue Aft (Single)	
Jasmin DeCoursey (Family)	

9. Comparative Trend of Membership –

Membership Trend	FY2021	FY2020	FY2019	FY2018	FY2017	FY2016	FY2015
Family	25	24					
Family - Sustainer	13	11	35	31	33	34	32
Individual	27	25	28	22	21	20	21
Individual - Sustainer	3	2					
Friends	4	1	2	2	1	4	3
Rabbi	1	1	1	1	1	1	1
Totals	73	64	66	56	56	59	57

Kol Ami: NVRC

Income:	Membership Dues Rate	Proposed for FY 2021	Budget for FY 2021	Actuals Through January 10, 2021
Family	\$ 1,250.00	26	\$ 32,500.00	\$ 21,250.00
Family - Sustainer	\$ 2,500.00	11	\$ 27,500.00	\$ 30,000.00
Individual	\$ 700.00	24	\$ 16,800.00	\$ 12,149.00
Individual - Sustainer	\$ 1,800.00	3	\$ 5,400.00	\$ 5,700.00
Friends	\$ 300.00	1	\$ 300.00	\$ 825.00
			\$ 82,500.00	\$ 69,924.00
Less: Allowance for Dues Reduction			\$ (7,915.00)	\$ -
Net Collected Membership Dues			\$ 74,585.00	\$ 69,924.00
Contributions for dues waivers			\$ 100.00	\$ -
Weisenbloom Funding for 3 Guest Rabbis @ \$400			\$ 1,200.00	\$ -
Email Solicitation or Special Events			\$ 2,000.00	\$ -
Donations			\$ 4,300.00	\$ 4,970.11
Food Bank			\$ -	\$ 1,030.00
Adult Education			\$ -	\$ 1,000.00
High Holidays			\$ 3,000.00	\$ 8,543.00
Yizkor Book & Yahrzeits			\$ 2,000.00	\$ 3,151.00
Passover Seder			\$ 800.00	\$ -
JCEP Tuition			\$ 3,500.00	\$ 975.00
JCEP Contributions			\$ 250.00	\$ -
Payroll Protection Program Grant (SBA)			\$ 3,783.00	\$ -
Ark Renovation			\$ 750.00	\$ -
Care and Comfort			\$ 250.00	\$ -
Total Revenues			\$ 96,518.00	\$ 89,593.11
Expenses:				
Salaries & Travel			\$ 58,128.00	\$ 26,724.68
Guest Rabbis and Musicians			\$ 2,800.00	\$ 1,623.00
Closet Coordinator			\$ 320.00	\$ -
UUCA Rent			\$ 10,500.00	\$ 10,500.00
UUCA Capital Campaign			\$ 3,000.00	\$ -
Tot Shabbat Coordinator			\$ 3,600.00	\$ 2,100.00
Supplies for Tot Shabbats			\$ 250.00	\$ -
JCEP (Books, Materials, etc)			\$ 1,000.00	\$ -
JCEP - Gifts To Teachers (6)			\$ 2,700.00	\$ 2,250.00
HiHo Children's Services			\$ 900.00	\$ 1,400.00
Seder			\$ 600.00	\$ -
Honoring events, b'nei mitzvahs and gifts			\$ 750.00	\$ -
Shiva Fund			\$ 300.00	\$ -
Prayer Books			\$ 250.00	\$ -
Care and Concern			\$ 150.00	\$ -
RRC Dues			\$ 1,000.00	\$ -
Insurance			\$ 1,000.00	\$ 292.00
Ark Renovation			\$ 750.00	\$ -
Administrative - Toner; Zoom; Signup Genius; Copying; etc			\$ 4,380.00	\$ 1,480.96
Outreach - Print & Electronic Advertising			\$ 3,500.00	\$ 1,630.73
Security (\$40 x 4hrs / block x 4 blocks)			\$ 640.00	\$ -
Total Expenses			\$ 96,518.00	\$ 48,001.37